

Director

Ruota Consulting Inc is currently seeking an experienced **Director (Execution Management)** to join their team.

About Us:

At Ruota, we provide our clients with Big 4 Consulting expertise and prowess without the overhead and bureaucracy. We provide our staff with exceptional growth opportunities and cutting edge engagements. Our work includes engagements with clients as varied as established financial service providers, healthcare startups, government agencies, and some of the world's leading consumer product brands.

Job Responsibilities:

- Accountable for a portfolio of programs across multiple clients. Programs will consist of multiple projects, potentially spanning industries, of various complexity, risk, and size.
- Can effectively manage two to three sets of client responsibilities or internal initiatives in parallel to one another, e.g., start the sales cycle while completing an initiative and moving a white paper through the publishing process.
- Example areas include:
 - Defining, baselining and executing multiple end-to-end project plans across programs and clients.
 - Defining proactive RAID management practices.
 - Establishing and ensuring delivery success criteria is met.
 - Implementing robust and executive friendly Dashboards.
 - Defining and managing budgetary requirements
 - Client and/or stakeholder acceptance.
 - Resource planning and management.
 - Providing ongoing management of engagement commitments.
- Must have demonstrated experience in establishing new engagements and client relationships, as well as experience in fixing troubled projects.
- Owns management of teams of multiple direct reports, including client stakeholders, Ruota personnel, and third party vendors or contractors, spanning multiple clients and engagements at an account or multiple accounts, depending on size and scope.
- Owns program financials and budgets, ensuring that the program and portfolio is delivered in line with the SoW target margins and business case. Escalates potential profitability challenges with recommended solutions for individual SoWs as well as for an overall account, i.e., ensuring that overall client profitability is met by offsetting a potential write off with improved profitability.
- Owns and signs off on program deliverables and commercials across multiple programs through planning, design, and client acceptance, e.g., client proposals, strategy presentations, requirements documentation, assessment reports, process artifacts, software configuration, and infrastructure administration. Provides detailed feedback to the team so that they can work with greater independence and grow accordingly.
- Follow direction from Ruota leadership to manage program risk and ensure proper stakeholder engagement.
- Sources Strategic partnerships, e.g. service providers, software vendors, staffing agencies, managing the process from discussions to negotiations to implementation.

Requirements:

Education and Experience:

- Bachelor's degree. Graduate degree is preferred
- 10 - 20 years of experience in project management or management consulting
- Relevant Certification qualification highly desirable, e.g., Project Management Professional (PMP), ITIL Foundations or Masters, Microsoft Certified Solutions Expert (MCSP), Certified Scrum Master, Master Business of Administration.

Skills and Abilities:

- The ideal candidate will have experience working for both Consulting firms and Industry organizations.
- Proven understanding of project management methodologies
- Demonstrates successful implementation of numerous PMOs
- Demonstrates extensive large-scale complex project management experience
- Must have industry experience in 2 or more of the following: Financial Services, Healthcare, Federal Government, State Government, Education, Regulatory Services
- Demonstrates extensive experience managing multiple portfolios successfully

Compensation and Benefits:

- Competitive salary; commensurate with experience
- Benefits package available

To Apply:

Please submit your resume and cover letter to Katie Kelly

katie.kelly@ruota.consulting

Equal Opportunity Employer